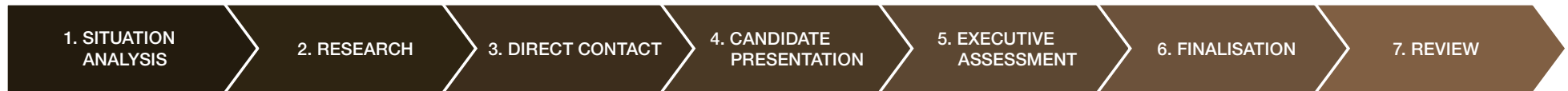


ELIGENDO Direct Search



- Clarification of client requirements
- Job profile
- Requirements profile
- Company portrait
- Offer
- Mandate

- Definition of target companies
- Identification of suitable candidates
- Establishment of a candidate pool
- Preparation of a longlist

- Direct approaches
- Interviews
- Preparation of the shortlist

- Client briefing
- Candidate briefing
- Candidate presentation
- Selection consultancy

- Attitude
  - Interviews
- Optional Executive
- Assessment

- Performance of reference checks
- Making the employment decision
- Signing the employment contract
- Planning the induction phase

- Review of execution
- Validation of methods and tools
- Evaluation of the decision and development recommendations